

Facilitator Guide



Facilitator Guide Budgeting Essentials Workshop

Duration: 90 minutes

Aims

This workshop aims to help learners understand how to create a budget and the benefits of doing so.

Resources:

Workshop Facilitator Guide x 1 copy [This document]
Slides x 1 copy [Budgeting Essentials PPT]
Workbook x 1 copy per learner [Budgeting Essentials WB]
Calculators, pens
Projector and speakers / TV screen

Learning Objectives

By the end of this workshop learners should be able to:

- Explain what we mean by the term "budget" and explore the benefits
- Create a budget

- Explore the types of online budgeting tools available
- List the benefits of having emergency money



Trainer briefing

This training guide has been written to be used by both experienced trainers and those for whom training delivery is new. We appreciate the resources available to you to deliver the training can vary greatly, from online delivery, delivery in a community space or delivery in-branch. We have tried to take all situations into account but if you need to vary the delivery of activities to meet the available resources then please feel free to do so.

Learners

When delivering this training remember the learners come from all walks of life. For some learners, English is a second language so they may struggle or need help from family members, even children, during the session.

This training may bring up some personal feelings for the learners, for example, those for whom money is tight. This might result in some emotions during the course. Encourage them to take a break if they need to. There are some frequently asked questions at the end of this guide to help you deal with any tricky situations.

Guide Format

The guide is written as though you are speaking directly to the learners, although this gives an idea of what to say, it's important to inject your personality into the training to make it authentic. You will also notice there are 'Facilitator notes' which give you tips on how to run an activity as well as sections labelled as 'Look for'; these give the ideal answer and are there to help you guide the learner to the correct answer.

Workbook

The workbook that accompanies this training has lots of space for learners to make their own notes as they go through the session. It also contains anything needed for an exercise, meaning you can run this session without the slides if necessary. Towards the back of the workbook is a section explaining any banking terminology, useful links and details of charities that can offer support. Encourage the learners to take the workbook home with them.



Exercises

The exercises in this workshop are to be undertaken at your discretion, if you think a particular exercise isn't relevant or may confuse your learners then feel free to exclude or replace it.



Agenda

Module /Topic Tile	Duration
Budgeting Essentials	90 mins
Welcome	10 mins
Introductions	
Workshop overview	
What is a Budget?	10 mins
Meaning of the term budget	
Benefits of having a budget	
Creating a Budget	30 mins
Income	
Outgoings	
Balance	
Review spending habits	
Online Tools	10 mins
Types of tools available	
Safety information around using online tools	
Emergency Fund	15 mins
What is an emergency fund?	
Calculating how much you can save	
Questions	15 minutes



Topic 1 - Welcome

Workbook page Slide/Resources Approach Pages 3 - 4 Before the session, you might like to have these weblinks set up, to show the learners during the session: Budgeting Essentials Workshop https://www.moneyhelper.org.uk/en/everyday-money/budgeting/budget-planner Also, look through the scenarios (from Ishan through to Sam). Decide which of these match your audience. Pick at least 1 'income' plus 1 'outgoings' example OR pick 1 'full budget' example - you may decide to include more than one, depending on your audience needs. Note that Marc and Sam's budget activities refer to the Workbook. For Jo and Tony, the activities aren't in the workbook, but can be worked through together as a group (the 'answer' slides follow the 'guestion' slides for each part of these activities). Ask what they would like to get out of the session Introduce yourself - state your role today and how you plan to help them. Let them know this is a safe space to ask questions about money. Encourage them to ask about terms or practices they are unclear on Learner intros - if it's a large group, ask them to introduce themselves to the person on their right. In their intros, ask them to say what they would save up for, and note their answers to refer to later.



Objectives	Objectives By the end of this workshop, you should be able to: Explain what we mean by 'budget' and explore the benefits Create a budget Explore the types of online budgeting took available List the benefits of having an emergency fund Plaintendicontendocomy Will our retire Impressit www.lankubutkentandemy.co.al.	Explain: This workshop is intended to help you create your own budget. Here's what I'd like you to take away / know by the end of the session: Explain what we mean by the term "Budget" and explore the benefits Create a budget Explore the types of online budgeting tools available List the benefits of having emergency money
Agenda	Today's Session Health and safety briefing Agenda - Widen - White in a Budger? - Creating a Budger? - Oriesing a Budget - Oriesi	Facilitator note: Run through basic health and safety (fire exits, trip hazards etc). Run through the agenda . Read out the disclaimer: Everything that is discussed today is for guidance and is not financial advice. Any websites, tools etc. are examples of what's available . Hand out the workbook and explain they can make notes as we go through the workshop plus there's some useful links at the back of the books.



Topic 2 - Wh	at is a Budget?	
Workbook page	Slide/Resources	Approach
Page 4 Question What words come to mind when you hear the word "budget"? What words come to mind when you feet abstraction above or was abstracted as a many or was a many or was abstracted as a many or was		Use the following questions to ensure that the learners understand what we mean by budgeting. Ask: What words come to mind when you hear the word "budget"? What do you think a budget is? Look for: A budget is a plan for how you spend your money. If you have access to a flipchart or whiteboard jot down the answers provided by the learners (there's also space for this and the subsequent questions in their workbooks
		Explain: A budget can help you understand what money is coming in, what's going out, and where you are spending your money.
		*** NOTE THIS SLIDE IS HIDDEN BY DEFAULT. TO SHOW IT, GO TO 'SLIDE SHOW' TAB THEN SELECT 'UNHIDE SLIDE' *** Play the Budgeting Basics animation embedded on this slide, if appropriate and you have the facilities to do so. The animation has sound so make sure you have this turned on. The animation can be found here https://youtu.be/liiqHWWZEXQ





Ask:

Why is having a budget important?

Look for:

It's about giving you control over your money; it can help you see what you might need for unexpected expenses and also identify areas where you might want to cut back.

Don't forget to add any points that the learners didn't call out



Topic 3 - Cre	ating a Budget	
Workbook page	Slide/Resources	Approach
	Creating a Budget	Explain: Let's look now at how to create a budget So by the end of this section, you should be able to: Create a budget
Page 5	Working out your budget ***Total cities it was behindeline as a ** Working out your budget Budget = Income - outgoings	Ask: What is the basic formula for creating a budget? Look for: Income less expenditure. Check here for understanding of the terms income and outgoings
Page 5	Income Where does this come from? Wages Pension Benefits Child maintenance Water of either issues at was backlockerisecolomy on its our filter issues at was backlockerisecolomy on its our either issues at was backlockerisecolomy.	***THIS SLIDE IS ANIMATED - CLICK AFTER GROUP HAS OFFERED SUGGESTIONS, TO SHOW THE ANSWERS *** Get learners to start thinking about where money might come into them. Explain: Your income is anything that is a regular incoming payment, this could be weekly, monthly, quarterly etc. Ask: What are some possible sources of incoming money?



Page 5	Ishan is a delivery driver. He gets paid different amounts each month: Ishan wants to make a budget to help him manage the lamily money but desay? Know where to talk! How could bhan work out his average monthly income? **Talele/bootstankooking** **Wit or other litters it new behalustedening as it.	Look for: Wages Pension Benefits Child maintenance Facilitator note: Use flipchart / whiteboard to note answers and/or use the space in their workbooks). For virtual sessions, encourage them to use the chat box for their suggestions. A list of possible sources of income is shown on the slide (click to reveal). Read out Ishan's income scenario: Ishan is struggling to work out his budget because he works for a delivery company and has a different income each month. Ishan is the only wage earner at home. Some months he struggles to pay his bills whilst other months he has extra money left over. He'd like to start putting away money towards an emergency fund for months when he isn't paid enough to meet all his outgoings. Ask: How could Ishan calculate his average monthly income?
Page 5	Ishan's calculations Date	Explain: You may have irregular income, such as that shown by Ishan. To calculate his income, he adds together 3 or 6 months' earnings and then divides that figure by the number of months used.





Let's work through this example: (at this point, you can mention all these details are in their workbooks, so they can follow from there if they prefer / can't see the screen)

Month 1 earnings £800

Month 2 earnings £1,500

Month 3 earnings £1000

Added together these come to a total of £3,300. Divide that by 3 (the number of months used to calculate the total) and you have an average income of £1,100.

Explain:

Once you've worked out your income, it's time to look at your outgoings.

Ask:

What type of outgoings might you have? Take a look at Beth

Talk through Beth's outgoings scenario:

Beth lives in a flat that she shares with two others. She takes the bus to work. In the evenings, she likes to go out with her friends. When she started work, she got a credit card, but she found it all too easy to overspend on it. So she's trying hard not to use it now, and is paying it all off, bit by bit She had also fallen behind in her Council Tax payments so she's called them up and arranged to pay extra each month until the debt is paid off.





***THIS SLIDE IS ANIMATED - CLICK AFTER GROUP HAS OFFERED SUGGESTIONS, TO SHOW THE ANSWERS ***

Ask:

What are her outgoings?

Look for:

Utility bills (electric, water, gas)

Food

Mortgage

Internet/phone

Insurance

Council tax

Bus fare

Credit card

Finance repayments (credit card)

Debt

Use flipchart / whiteboard to note their answers (and / or they can use the space in their workbooks)

For online sessions, encourage learners to enter suggestions using the chat box

*** CLICK NOW TO REVEAL THE ANSWERS ***

Explain:

Someone else may also have other outgoings such as:

Running costs for their car

TV streaming subscriptions

Irregular payments



Page 6	Alek Alak lives slone in a fast she bought two years aga? She takes the but to work. She likes to go to the gym in har spare time. She has a small loan which she pays book every more? Ale a sightly behind on her council tak pays made and the pay exits such horizon to led but exition to help her council tak. Market/distinstrukturkery Will for white listens at even behindenfantabelary to be Market/distinstrukturkery	Outgoings - Alek (higher income alternative to Beth) Ask: What type of outgoings might you have? Take a look at Alek Talk through Alek's outgoings scenario: Alek lives alone in a flat she bought two years ago. She takes the bus to work. In her spare time, she likes to go to the gym. When she needed to buy a new washing machine she took out a small loan to pay for it which she needs to pay back every month. Alek had also fallen behind in her Council Tax payments so she's called them up and arranged to pay extra each month until the debt is paid off.
Page 6	Alek's outgoings What might Anak's outgoings be? Mark Bull 1995 Mark Bull 19	***THIS SLIDE IS ANIMATED - CLICK AFTER GROUP HAS OFFERED SUGGESTIONS, TO SHOW THE ANSWERS *** Ask: What are her outgoings? Look for: Utility bills (electric, water, gas) Food Mortgage Internet/phone Insurance Council tax Bus fare Subscriptions (gym) Finance payments (loans) Debt

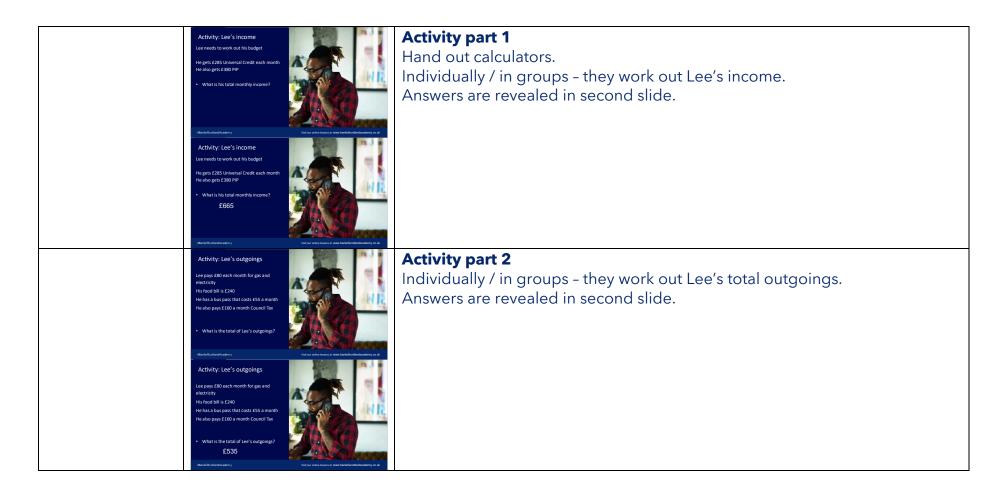


Jo Jo works as a Teaching Assi Silk's a single parent of two They live in a remote house She uses her 15-year olds ca	Son Pet Cre Irre	* CLICK TO REVEAL THE ANSWERS *** Explain: In the common of the common
school sandodootientuseny	NC BU AN	OTE: FOR THIS CHARACTER, THE ACTIVITY IS SHOWN ON THE SLIDES JT NOT INCLUDED IN THE WORKBOOKS - SUITED FOR 1:1 SESSIONS ND WHERE WORKBOOK ACTIVITIES ARE NOT APPROPRIATE FOR THE JDIENCE
Activity: Jo's income Jo needs to work out her budd She gets £750 each month fro job, plus £550 in benefits What is her total income?	Hall Ind	ctivity part 1 and out calculators. dividually / in groups - they work out Jo's income. aswers are revealed in second slide.
Activity: Jo's income Jo needs to work out her bude She gets £950 each month fro job, plus £650 in benefits • What is her total income? £1,600		

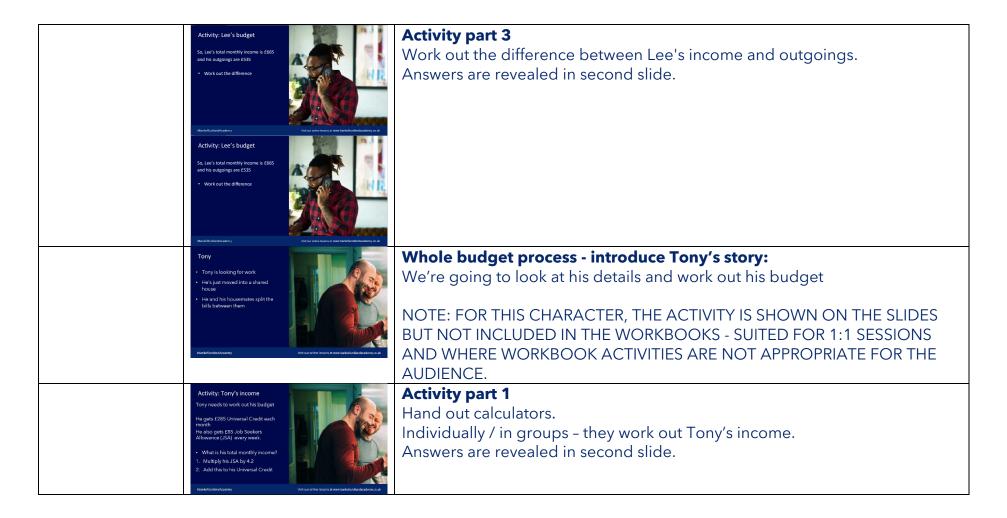


Activity: Jo's outgoings Jo's rent is £800 a month She also spends £200 on untilly bills, £110 council tax and £350 on food Her phone and internet bill is £25. Petrol and car innurance are £50 • What is the total of Jo's outgoings? Activity: Jo's outgoings Jo's rent is £800 a month She also spends £200 on untilly bills, £110 council tax and £350 on food Her phone and internet bill is £25. Petrol and car insurance are £50 • What is the total of Jo's outgoings?	Activity part 2 Individually / in groups - they work out Jo's total outgoings. Answers are revealed in second slide.
Activity: Jo's budget So, Jo's total monthly income is £1,500 and her outgoings are £1,533 • Work out the difference Posterior for the first outgoing are £1,500 and her outgoings are £1,500 and her outgoings are £1,503 and her outgoings are £1,503 • Work out the difference £65	Activity part 3 Work out the difference between Jo's income and outgoings. Answers are revealed in second slide.
Lee Lee gets Universal Credit He's just moved into a rented flat He uses the bus to get around standardinadization Value visits was a ware betinderication pro is a	Calculating a budget - introduce Lee's story: We're going to look at his details and work out his budget.











Activity: Tony's income Tony needs to work out his budget He gets £285 Universal Credit each month Ho also gets £85 Job Sockes Allowance (£6A) every week. What is his total monthly income? 1. £85 x 4.2 = £357 2. £357 + £285 = £642	
Activity: Tony's outgoings Tony's rent is £400 a month His monthly share of bills is £60 for gas and electric, plus £400 council tax He pays £100 on food and £15 for phone and internet • What is the total of Tony's outgoings? Tony's rent is £400 a month His monthly share of bills is £60 for gas and electric, plus £100 council tax He pays £100 on food and £15 for phone and internet • What is the total of Tony's outgoings? • What is the total of Tony's outgoings £15 • What is the total of Tony's outgoings £15	Activity part 2 Individually / in groups - they work out Tony's total outgoings. Answers are revealed in second slide.
Activity: Tony's budget 50, Tony's total monthly income is £642 and his outgoings are £635 • Work out the difference Transferontentocolomy Activity: Tony's budget 50, Tony's total monthly income is £642 and his outgoings are £615 • Work out the difference £27	Activity part 3 Work out the difference between Tony's income and outgoings. Answers are revealed in second slide.



Page 6 & 7

Activity: Marc's budget
Look at Marc's story in your
workbook. Using the budget sheet jot
down the following.

Marc's income

Marc's outgoings

Calculate the difference
How could Marc save money each
month?

Workbook Activity - Create a budget for Marc

Hand out the calculators.

Split the class into smaller groups or pairs.

Point the learners to Marc's story in their workbooks.

Ask them to write Marc's incoming money into the budget form in the workbook.

Next, ask them to write down Marc's outgoings into the budget.

Finally, ask them to calculate the difference.

Ask each team to read out the resulting difference.

Activity - Improve Marc's budget

Keep the learners in their groups.

Ask them to jot down a list of suggestions they would give to Marc to help him reduce his outgoings .

Ask each group for feedback on their ideas.

Explain:

There are many ways you can reduce your outgoings, start with things like comparison sites.

Call your supplier and see if you can get a better deal.

Consider changing where you shop.

Discuss:

Start a discussion to see if anyone has an example of how they reduced their outgoings that they wouldn't mind sharing.



Page 8



Workbook Activity: Sam's budget Explain:

Take a look at Sam's budget in your workbooks. Sam has more outgoings than incoming.

In a bid to correct this, she managed to reduce her outgoings by undertaking the following actions:

First, she used a comparison site to help her switch her energy supplier. Looking through her budget she spotted a magazine subscription she no longer used so she cancelled that.

She then reduced her food spending by switching supermarkets and signed up for their loyalty programme to give her discounts.

She asked to reduce the payment plan for her debts.

Finally, she looked to see if she was eligible for further government support through charities such as Turn2Us.

Facilitator note:

There is a copy of Sam's budget in the Annexe of this document.

Point learners to the section at the back of the workbook with a list of charities and what support they provide

PAUSE HERE AND CHECK HOW THE LEARNERS ARE FEELING - SO YOU CAN ADJUST THE TRAINING AS NEEDED



Temperature check - Note down any feedback here:			



Topic 4 - Online Tools		
Workbook page	Slide/Resources	Approach
	Online Tools We see orbit house a was bathducter-leading on in	Explain: Now let's look at online tools that can help you budget. And by the end of this section, you should be able to: Explore the types of online budgeting tools available.
Page 9	Did you know there are online tools that can help you calculate your budget? Money Helper Water or or fried incore at these Authorited than claiming on about the control of the con	Explain: There are online budgeting tools that can help you. These do the calculations and can make suggestions to help you save money. You'll have to learn how to use them, but in the long term, they may help you save money and time in a way that pen and paper can't. Most bank websites have these kind of tools. There are also other sites like Money Helper. This is an example of government-approved, trusted organisations that provide advice and guidance on a wide range of issues. Facilitator Note If you have access to the internet show Money Helper website https://www.moneyhelper.org.uk/en/everyday-money/budgeting/budget-planner If you have time you could start to walk the learners through the money helper budget tool.





Other Tools

THIS SLIDE IS ANIMATED - CLICK AFTER GROUP HAS OFFERED SUGGESTIONS, TO SHOW THE ANSWERS *

Ask:

Where else can you find tools to help you budget?

Look for:

- Spreadsheet tools (which have budgeting templates available)
- Websites e.g. Money Saving Expert
- App store on your device (mobile or tablet)
- Benefit claim checkers
- Comparison tools

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Explain:

Spreadsheet tools can help speed up budgeting and make it easier. You will need to learn how to use them, although they usually offer readymade budgeting templates. Once you do, you can use them to create sheets that will automatically calculate your budget for you. So, you can easily change the amounts in your income or outgoings as they change each month. The spreadsheet will then automatically calculate your budget and tell you the new balance.

Why not take a look at your device's app store. Check out their money category. Here, you'll find some recommended and commonly used apps which may be able to help you to budget.

Always check the apps, websites and tools are well-reviewed, safe and trusted. For instance look at reviews on your device's app store. Sometimes, the best way to find out what tools are good is to ask the people you trust for recommendations based on which tools they use too





Explain:

Other things to consider when choosing a tool are: How much do you want to spend? Some apps will be free, and some will cost. So, you should consider if they are worth the added cost.

Are they safe? Do you want to share your financial information with them or connect them to your bank account? If you do, are they a well-reviewed and trusted provider?

What do you want to do? Think about what features you are looking for in a budgeting tool. Do you want to make the calculations easier, get suggestions on how to cut down or is there another goal in mind?

How do you want to access them? Some apps, software and websites will work better on some devices than others. Others will only work on a particular type of device. So, you should keep in mind what kind of device you would like to use them on.



Topic 5 - Emergency Fund		
Workbook page	Slide/Resources	Approach
	Emergency Fund	Explain: Now let's think about putting money aside for emergencies. And by the end of this section, you should be able to: List the benefits of having emergency money
	Over 40% of people in the UK don't have enough money saved to cover them for a month if they lose their income	Explain: Recent data suggests that over 40% of people in the UK don't have enough money saved to cover them for a month if they lose their income. It can be useful to have savings to fall back on when money is tight. Savings don't have to involve large amounts, just putting away a few pounds (or even £1) can soon start to build up.
	Which of the following amounts should you try to save for your emergency fund? A Three months outgoings B Three months income \$1,000 **Exalt full fall of the titlers at new label/active as at a full full full full full full full fu	Ask: Which of the following amounts should you try to save for your emergency fund? • Three months expenses • Three months income • £1,000 Exercise: If you think the answer is A, stand on the left side of the room If you think the answer is B, stand on the right side of the room If you think the answer is C, stand at the back of the room Facilitator note
		Comment on how many people thought of each answer as the correct one If you have a small group, or learners with accessibility issues, you could ask them to hold their hands up instead.



	Explain:
	There is no right or wrong answer! It will very much depend upon your
	personal circumstances.
	Ideally, you should have three months of expenses saved up as an
	emergency fund, however, start yourself with a lower aim, and you can build
	up from there.
	Once you have done your budget, you should be able to see how much
	spare income you have left after your expenses. Set aside a regular amount
Discussion	of this to add to your savings account each month.
UISCUSSIUII	Ask: What are different ways you could start to save small amounts of money?
What are different ways you could start to save small amounts of money?	Discuss the different methods you could try.
Discuss the different methods you could try.	Explain:
	The more you can save the quicker it will add up, but the amount you can
Mort of color action of seasons or was barkel/coloradation; ou at	save will be guided by your budget.
	Make sure your budget is up to date so that you can see clearly how much
	you can afford to save.
	However long it takes you to save the money, you'll be glad you did - if an
	emergency comes along, it will be there for you to use - and it will be a lot
	cheaper than having to take out a loan or credit card, both of which are
	expensive ways to borrow money.
	Once you reach your target, set yourself a new one but make sure you
	congratulate yourself for getting there, remember you started with nothing!



Pages 11 & 12



Exercise:

Look at the two budgets in your workbook and work out how much each person could put away into their emergency fund each month.

Share and compare results.

Facilitator note:

Allow the learners to do this in pairs if they prefer. There's no exact right answer, as long as the amount is less than the difference between incomings and outgoings.



Topic 6 - Review		
Stage & Timings	Slide/Resources	Approach
	Budgeting Essentials Recap You should row be able to: Explain what we mean by budget and explore the benefits Create a budget Explore the types of online budgeting tools available Ust the benefits of having an emergency fund	Facilitator note: Review the workshop with the delegates by running back through the objectives and reminding them about their goal they would put money towards at the end of the month.
	Half our orthe testors at more love following on all	You should now be able to: Explain what we mean by the term "Budget" and explore the benefits Create a budget Explore the types of online budgeting tools available List the benefits of having emergency money
		Explain: We've discovered that a budget is a great way to take control of your money. We've looked at lots of tools you can use to help you to create your budget. We've also looked at ways to reduce your outgoings. Finally, we've discovered that you don't have to have lots of money to start an emergency fund, you can start small.
	Any questions? Material Gradien Grade State of Service S	Facilitator note: Ask the learners if they have any questions about what's been covered. Encourage learners to help and support each other.



Thank you! Let us know what you think We are allow house of time hardendecadeauthery to all	Facilitator note: Encourage learners to scan the QR code here and complete our short post- session survey around levels of confidence now they have completed the training, plus any other comments or feedback about the session.
We see or occurs and **Controlled** **We not or occurs and **We not or order leasures or news Zambuflocation-decemberly as all the controlled leasures or new Zambuflocation	Explain: This is the end of this workshop. Thank you for attending we hope it's been useful. Please keep your workbooks so that you can refer back to your notes. The workbook also contains helpful links to information on the internet as well as an explanation to financial terms to help you understand the terminology of budgeting.

Annex

Marc's Budget

Item	Money In
Salary	950.00
Benefits	500.00
Child benefit	87.20
Total	£1,537.20

Item	Money Out
Gas and Electric	167.00
Water	40.00
Food	350.00
Rent	800.00
Internet	17.00
Phone	10.00
Council tax	110.00
Fishing Weekly	10.00
Total	£1,504.00

In minus Out	£33.20
Total Out	£1504.00
Total In	£1537.20

Sam's Budget

Item	Money In
Salary	1,000
Benefits	500
Total	£1,500.00

Item	Money Out
Utility bills	400
Council tax	200
Subscriptions	75
Petrol	100
Food	200
Rent	500
Debt	100
Total	£1,575.00

Total In	£1500.00
Total Out	£1575.00
In minus Out	-£75.00

